## SUITABILITY STATEMENT

Presented Suitability Statement is based on the European Commission Delegated Regulation (EU) 2017/2359 of 21 September 2017 supplementing Directive (EU) 2016/97 of the European Parliament and of the Council with regard to information requirements and conduct of business rules applicable to the distribution of insurance-based investment products.

| Client's name:   | Client's birthdate:  |
|--|--|
| Based on the information which you provided in the <b>Questionnaire for Asse</b> of the offered recommendations regarding the insurance-based investment   | ssment of Suitability and Appropriateness, please find below the description products:   |
| $\bigcirc$ We recommend NOVIS "Life Savings Plan" as suitable for your needed  | ds and your risk profile   |
| $\bigcirc$ Our product/s are not suitable for your needs and your risk profile   |  |
| Appropriate holding period for this product which also suits your needs an   | nd your risk profile is: years   |
| Please note that the maximum premium which you should use for this   | s product is:  |
| Regular premium:   | Single premium:  |
| Your risk profile together with the recommended allocation into offere<br>Conservative   | d insurance funds is shown below:  |
| We recommend you to allocate significant part of your investment into funds with low risk level and major part of investment into funds with maximum medium-low risk level.  | We recommend you to allocate major part of your investment into funds with maximum medium-low risk level.                                  |
| Therefore at least 30 % of your investment shall be invested into NOVIS<br>Fixed Income Insurance Fund and more than 50 % of your investment<br>shall be invested into NOVIS Fixed Income Insurance Fund or NOVIS<br>Global Select Insurance Fund. | Therefore at least 50 % of your investment shall be invested into NOVIS Fixed Income Insurance Fund or NOVIS Global Select Insurance Fund. |
| <ul> <li>Risk taking</li> <li>We recommend you to choose the insurance funds with higher risk<br/>level but according to your risk profile, no restrictions on allocation<br/>ratio applies.</li> </ul>  |  |

Risk level of funds is based on standardized risk indicator that takes into account both the volatility of a financial instrument (market risk) and the creditworthiness of the issuer (credit risk) calculated based on PRIIPs KID regulation.

We inform you that recommended product NOVIS "Life Savings Plan" is likely to require you to seek a periodic review of its arrangements.

Please note that the Insurer does not provide and make a regular assessment of the suitability and appropriateness of the insurance product recommended to you.

We inform you that a situation of conflict of interest may arise if you have terminated your previous insurance contract prior to its expiration for a new similar contract as the intermediary receives a new commission, it may be a disproportionate burden for you.

| <ul> <li>SUITABILITY DECLARATION</li> <li>I, the undersigned Client, declare that: <ul> <li>I had enough time to read and interpret this "Suitability Statement" prior to making my decision.</li> <li>I understood this "Suitability Statement" prior to the conclusion of the insurance contract and received one copy.</li> <li>I understand that the recommendations provided to me during this insurance sale do not constitute investement advice.</li> <li>I understand that the intermediary advised me based on the information I provided in writing.</li> </ul> </li> </ul> |          |                        |
|--|----------|------------------------|
| Place:<br>Intermediary   | Date:    | Signature client       |
| Name:  | Company: | Signature intermediary |

